




hiranandani communities
 a niranjan hiranandani initiative
 Presents



MASTER CLASS AGENDA | 11th Sept - 2017 | Monday

Time	Room No. 1 - Jasmine
12.00 to 13.00 hrs	Panel Discussion - International Session Asia & Middle East: Mr. Florentino Dulalia (Philippines) Mr. Paul Pornthep Sri Narula (Thailand)
15.30 to 16.30 hrs	Commercialization & Monetization of IP By - Mr. Shailendra Thatte
16.30 to 17.30 hrs	Work Smart & Earn More : New Opportunities / Verticals in Real Estate Services Master Class by Mr. Vipul Shah
Time	Room No. 2 Lotus
12.00 to 13.00 hrs	Commercial Real Estate by Mr. Yashodhar Nagaraju K. Founder & President - Professional Realtors of Pune Welfare Association
15.15 to 16.15 hrs	Panel Discussion : International Session: Mr. Rajeev Rajpal (USA) & 3 more
16.30 to 17.30 hrs	Marketing for Realtors in Digital Age Master class by Mr. Ramprasad Padhi

MASTER CLASS AGENDA | 12th Sept - 2017 | Tuesday

Time	Room No. 1 - Jasmine
11.30 to 12.30 hrs	Residential Real Estate Transaction Process - Original Booking / First Sale. by Mr. Tarun Bhatia
15.00 to 16.00 hrs	"10X Sales Booster" Principles & Practices to achieve your profitable sales effortlessly. By Mr. Arunaagiri Mudaaliar
16.00 to 17.00 hrs	Networking & Relationship Management by Mr. Samir Arora
Time	Room No. 2 Lotus
12.00 to 13.00 hrs	Building Relationship through Communication by Ms. Anita Shantaram
15.00 to 16.00 hrs	Sharing the best practices worldwide to provide you with the best business models and opportunities - Panel Discussion (International) Kirkor Ajderhanyan (France) Martin Von Hauff (Germany) Assen Makedonov (Bulgaria)